



Broadband Strategies for the Mobile Market

WiMAX is emerging as a technology that can compete with mobile data networks. Operators such as Korea Telecom and SK Telecom in Korea along with Sprint and BellSouth in the U.S. have announced plans or intentions to deploy mobile WiMAX technologies. Mobile WiMAX gives the wireline carriers an opportunity to enter the mobile wireless market with better performance and lower costs than the 3G technology being deployed by mobile carriers today. We expect that many of the current mobile carriers will also adopt mobile WiMAX technologies to provider higher speed and to lower their costs.

This report discusses the technical and regulatory factors that are leading to the deployment of WiMAX mobile services. It discusses the strategies of twelve service providers offering high-speed wireless data services and twelve systems and component companies that are addressing this market. This report discusses how these companies expect that mobile WiMAX will affect the high-speed wireless data market.

This report presents the business case for WiMAX in mobile networks. It compares the business case for mobile WiMAX at 2.5GHz and 3.5GHz to HSDPA and shows the fundamental cost advantages that mobile WiMAX enjoy over 3G technologies. Two business cases are shown. One is for the green field



operator creating a mobile WiMAX network from scratch. The second is for the established mobile carrier that uses WiMAX to supplement its existing mobile services using dual mode handsets.

The report also includes a set of market forecasts for the mobile WiMAX and the 3G markets that give a global forecast along with forecasts for Europe, Asia, North America, and the Rest of the World. A forecast is included for mobile WiMAX and 3G subscribers, service revenue, device shipments and value, and Capex. A supplemental spreadsheet is included that includes the charts in the report along with supplemental charts that provide additional perspectives on the market.

Who Should Buy This Report?

- Wireline carriers
- Wireless carriers
- □ Wireless system manufacturers
- □ Wireless handset manufacturers
- □ Investors

- Company executives
- Marketing/product managers
- Network planners
- Engineering managers
- Venture capitalists

Where to Get More Information

You can get information on this report at http://www.telecomview.info. The report is available for \$2,495 for a single user license and a spreadsheet that includes the charts from the report along with supplemental charts that provide additional perspectives on the market. Both departmental and corporate licenses are available.

The report can be purchased at http://www.telecomview.info. There is also a Free Whitepaper available on our website that provides information about the Mobile Broadband Wireless market.

You can contact us at:

TelecomView +44 162 683 4224 +1 415 241 9920 www.telecomview.info info@telecomview.info

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Annex

All of the charts that are included in Section 6: WiMAX/3G Mobile Market Forecast are also included in the spreadsheet Annex that accompanies this report. In addition there are a number of charts that are not included in the report but that may provide additional clarity to this market.

The Annex includes the following worksheets:

Global Charts
Global Tables
Asia-Pacific Charts
Asia-Pacific Tables
Western-Europe Charts
Western Europe Tables

North America Charts North America Tables ROW Charts ROW Tables Business Case Assumptions

Business Case Assumptions

Business Case Charts